

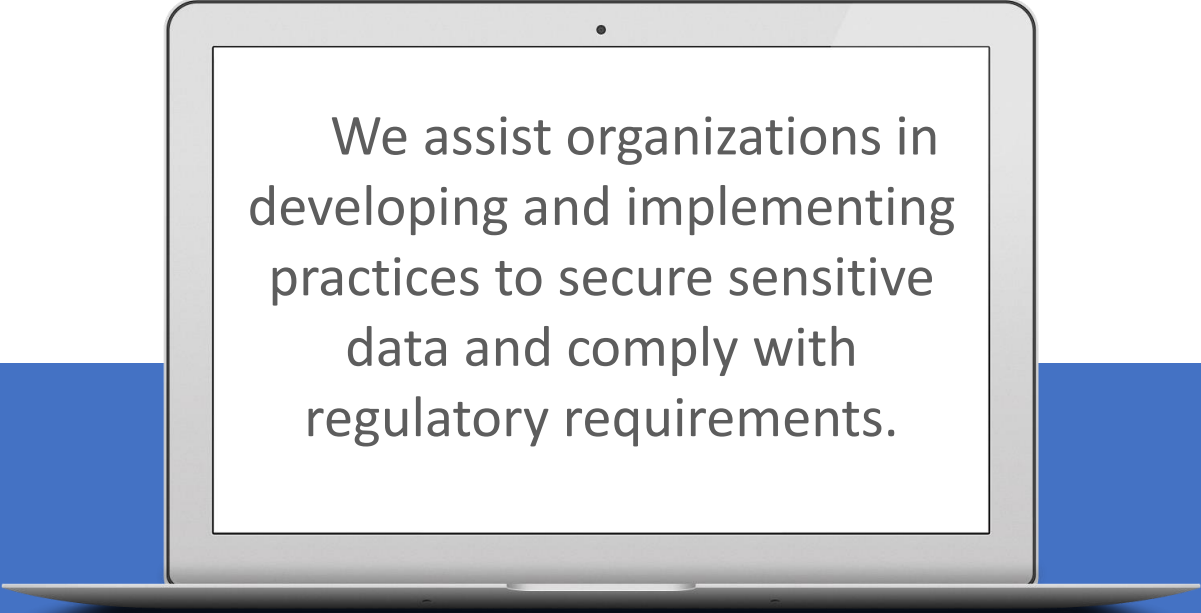
Become a databrackets Certified Partner to Offer Compliance and Security



databrackets
info@databrackets.com
866-276-8309



WHO WE ARE ...



We assist organizations in developing and implementing practices to secure sensitive data and comply with regulatory requirements.



DIY TOOLKIT

DIY assessment, training, customized policies & procedures and much more ...



CONSULTING

Professional services to help you with your Compliance needs



MANAGED SERVICES

Managed compliance and security services to focus on your key business outcome.

DISCLAIMER

Consult your attorney

This webinar has been provided for educational and informational purposes only and is not intended and should not be construed to constitute legal advice.

Please consult your attorneys in connection with any fact-specific situation under federal law and the applicable state or local laws that may impose additional obligations on you and your company.



ALL WEBINARS ARE RECORDED AND AVAILABLE AS AN “ON DEMAND” SUBSCRIPTION



Srini Kolathur

CISSP, CISA, CISM, MBA

Director, databrackets

Srini's Background

- Security and Compliance
- Cisco IT Infrastructure
- HIPAA, PCI, Sarbanes-Oxley and ISO 27k Series
- Proud Rotarian
- Interests: Running, healthy living and giving back

AGENDA

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Background

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Assessment Options

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Our Approach

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Process Flow

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Pricing Guidance

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Sample Deliverables

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Demo

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Questions & Answers



Always available via email to answer any questions

Why Security and Compliance Services

- Data Security
 - Hacking industry
 - weak processes, tech and people

- Compliance Challenges
 - GDPR/CCPA/NYCR 500/Federal New Privacy Laws

- Vendor Assessments/Third Party Assessments
 - Due diligence of customers

- Shrinking IT Onsite Presence
 - Cloud migration
 - Scalable and subscription model



Ransomware attack is growing 300% every year

Challenges and Opportunities

- ❑ Transaction-based
 - ❑ One-off spreadsheet
 - ❑ lack of program management (tracking, ownership, etc.)

- ❑ Expensive Solutions
 - ❑ Proprietary Solution
 - ❑ Expensive resources

- ❑ Structural Issues
 - ❑ Vague guidelines
 - ❑ Certification/validation



Potentially up to 6 years worth of documentation are required

Assessment Services

Compliance, Certifications, Framework, Standards and Best Practices



HIPAA/HITECH

Security, Privacy and Breach Standards



PCI Data Security

Payment Card Industry Standards



CCPA

California Consumer Privacy Act



OSHA

Healthcare and Bloodborne Pathogens



GDPR

European Data Security



NYS Cybersecurity

DFS Regulation (23 NYCRR 500)



FDA CFR Part 11

Medical Device/Clinical Trials Data Compliance



ISO 27000 series

Security Management Program



Cloud Security Assessment

AWS, Azure and GCP Cloud



NIST Framework

800-53, 800-171 and FIPS-199



Cybersecurity Framework

NIST Security Reporting for Organizations



SOC Certification

AICPA Service Organization Controls



Third Party Risk Assessment

System/Process Audits of Vendors



NYDFS Cybersecurity

Security Requirements for Financial Services



Custom Assessment

Ability to Create Assessment Topics



866-276 8309



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<https://databrackets.com>



150 Cornerstone Dr.
Ste.#202, Cary, NC

databrackets Approach

- Platform
 - Assessment
 - Training
 - Customized Policies and Procedures
 - Other wonderful stuff ...

- White label
 - Portal Dashboard
 - URL Masking
 - End-Customer Portal Access
 - API connectivity



Potentially up to 6 years worth of documentation are required

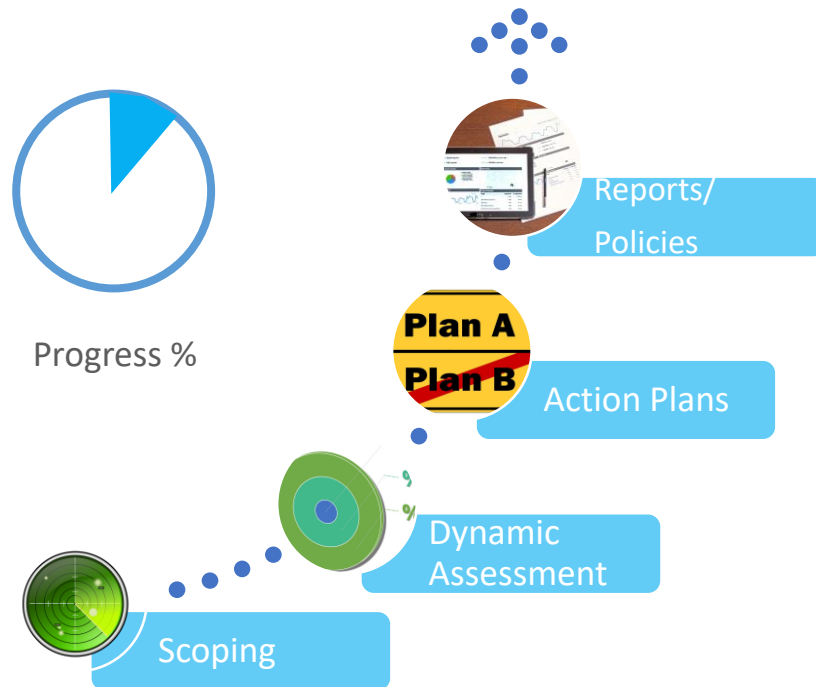
PROCESS

customizable processes with dynamic approach

Project name and process

Our easy-to-use portal reduces 40% of time* consumed in compliance and security efforts.

- Intuitive and easy-to-use
- Workflow driven
- Small to medium size organization
- Customizable
- Reminders & Notifications



Help is one click away...

Each section of our portal has context sensitive help screens to reach out to our consultants to complete your projects on time.

OUR ASSESSMENT PARTNERS



Sample Deliverables

- ✓ ePHI Inventory Sheet
 - ✓ Scoping and Profiling
- ✓ Security Risk Analysis Report
 - ✓ Vulnerability assessment
- ✓ Risk Management Plan
- ✓ Updated Policies and Procedures
- ✓ Online User Training
- ✓ Executive Summary Report
- ✓ Portal Access

Audit Support Guarantee



We provide audit support/guarantee for all our consulting customers

Security Risk Assessment

For Meaningful Use and HIPAA Compliance



Security Risk Assessment

HIPAA/HITECH Assessment

Includes Privacy, Security, and Breach Rules



HIPAA/HITECH Assessment

Document Templates

Customizable Templates

Document	Date
Business Associate Contract Template	Jan. 7, 2016
Information Security Policy Template	Jan. 7, 2016
Policy on Breaches Template	Jan. 7, 2016

HIPAA Awareness Training

For Healthcare Workforce



Vulnerability Scan Reports

Includes IP, Web and Other Scan Results

Document	Date
IP Scan Example	April 13, 2016
Web Scan Example	April 15, 2016

Reports

Consulting reports prepared by EHR 2.0

Report	Date
Information Security Policy Example	April 14, 2016
ePHI Inventory List	April 14, 2016
Master Privacy Policy Example	April 14, 2016
Risk Management Plan and Checklist Example	April 14, 2016
Security Risk Analysis PDF	April 15, 2016
Security Risk Analysis	April 15, 2016

Data Breach Assessment Tool

Determine if a breach is to be reported



Employee Background Checks

Background Check Authorization Form



PRICING GUIDANCE

Estimated amount

Assessment Topics

	Scope of Work	Amount	Additional Unit Price
1	Based on the topic (Custom topics required additional setup fee)	\$400 to \$1500	Per Site and Per Year Basis. Min. 5 site licenses required
2	Consulting Options	\$150/hr.	Hourly Basis
3	Online Training, P&P and other forms are generally included with the topic.		More than 25 staff requires additional licenses for training.

* Volume discount available

* Implementation of recommended action items are not included

KEY TAKEAWAYS

- Enforcement is on the rise
- Customer demand is increasing in security and compliance topics
- Continuous compliance, Virtual CISO/compliance officer and privacy professionals are in high demand
- Be pro-active than re-active



GDPR/CCPA fines are expected to cost millions of dollars for organizations that are not in compliance

NEXT STEPS

1. Submit a Request for Quote:
<https://databrackets.com/partners/>
2. Strategy and requirement gathering call to understand the business model
3. Quote will be provided databrackets
4. Signed contract
5. Training, Onboarding of partners and setup



We provide audit support/guarantee for all our partners

Questions

Please don't hesitate to ask

- Virtual Security/Compliance and Data Protection Officers – 2/6/2020
- AWS Security Assessment – 2/27
- SOC 1, 2 and 3 Certifications – 3/5

Visit databrackets.com/webinars to learn more

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for your attention!

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Thank you for joining us today

23 January, 2020